



Predict and Improve Support Cost and KPI for TERRIER Combat Engineer Vehicle

Presented by:

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- Overview of proposed usage and support for TERRIER.
- Requirements:
 - ▶ Ministry Of Defence (MOD) - Key Performance Indicators (KPI).
 - ▶ BAES GCS-V - commercial / risk quantification.
- What is stochastic modelling?
- Why use stochastic modelling?
- Overview of some Outputs from the TERRIER Demand Satisfaction Rate Confidence (T DSR C) tool.
- Overview of how T DSR C works.
- Value added by T DSR C.

Overview of Proposed Usage and Support for TERRIER

- Fleet of 60 vehicles.
- Each vehicle modelled as an assembly of over 900 hardware articles.
- KPIs measured at a single interface.
- BAES to provide spares support for a minimum of 5 years.
- Fleet size and usage ramp up during first 2 years.
- Fixed price contract for usage up to a baseline threshold.
- Deployed for continuation training in UK, Canada and Germany.
- Spares scale for baseline usage already determined.
- There may be operational deployments to additional theatres:
 - ▶ Assumed 2 simultaneous deployments during 4th year of support.
- Additional prices for tiers of usage up to higher thresholds.

- Notes:
 - ▶ 1 - Articles are grouped into the following categories:
 - Consumable – everything that is routinely scrapped on failure.
 - Repairable – everything that may be repaired on failure, although each of these articles has a Beyond Economical Repair (BER) Rate; hence, some scrap.
 - ▶ 2 – KPIs to be measured at a single interface.
- KPI 1 - Demand Satisfaction Rate
 - ▶ Each period to be defined in blocks of 3 months.
 - ▶ Each period must have at least 40 demands.
 - ▶ Results presented for each article category.
- KPI 2 – Long Demand Satisfaction Time
 - ▶ No demands outstanding after 90 calendar days.

The BAE Systems Commercial / Risk Quantification Requirements

- If usage is increased with the baseline spares package, how will KPI values degrade?
- If usage is increased, what additional spares would be required to retain KPI values?
- With high confidence, what will be the maximum cost (spares and throughput) for each level of usage?
- How would KPIs be affected by holding some spares forward?
- What additional spares (hence, cost) would be required to retain KPIs values when some spares are held forward?
- With regard to spares availability, how long will it take to supply all spares to be deployed at the start of Operations?
- What is the likely profile of demands to be placed on suppliers over the support period?
- Even with achieved KPI targets, will there be issues that may affect company reputation?
- If there are deficiencies then what should be the remedies?

What is Stochastic Modelling?

- Deterministic models use a single value for a piece of input data; eg, time to return a failed article.
- Stochastic models (or Monte Carlo simulation) use:
 - ▶ A distribution to represent a piece of input data; eg, a triangular distribution for a transport time.
 - ▶ Each time data is required the distribution is sampled.
 - ▶ Many replications of the same scenario but potentially with different values (taken from the distribution) for each input data for each replication;
 - Replications may be conceptualised as ‘parallel universes’.
 - ▶ Results from the many replications are analysed statistically.

- The time sequence of events is assessed.
- The 'butterfly wing' effect.
 - ▶ A minor event early in a simulation may have dramatic consequences that deterministic models could overlook.
- Results from many replications with potentially different outcomes are required to assess confidence levels.
 - ▶ These are unavailable from deterministic models.

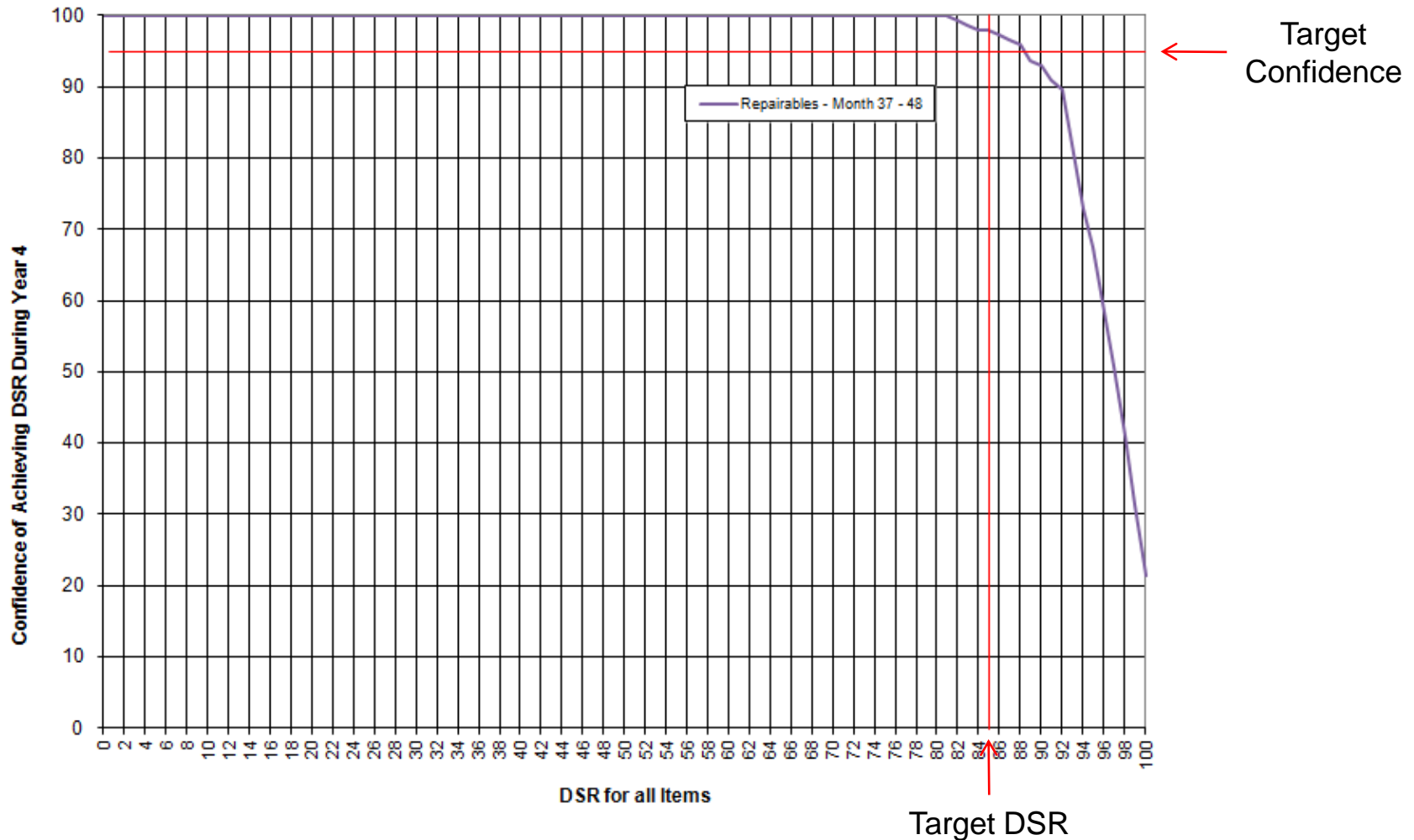
OVERVIEW OF SOME OUTPUTS FROM THE TERRIER DEMAND SATISFACTION RATE CONFIDENCE (T DSR C) TOOL

- 15 Outputs in 3 Categories:
 - ▶ DSR / SOR.
 - ▶ Cost.
 - ▶ Supply Chain.
- The following examples use a dummy data-set.

1.1 Confidence v DSR	1.4 and 2.3 Cost by Month	2.1 IP Scale
1.2 Median DSR by Month	1.5 and 2.4 Demand History	Qty of Back Orders
1.3 and 2.2 BAE Part Ref Ranked by SOR	1.6 and 2.5 Cost Drivers by BAE Part Ref	Qty Articles Dmdd from Suppliers by Month
Max DSR by Period	Max Monthly Cost By Item	Qty Reqs to Suppliers by Month
Confidence FRP Issued by Month	Long Demand Satisfaction Time	Qty of SRI Rpr Delays by Month

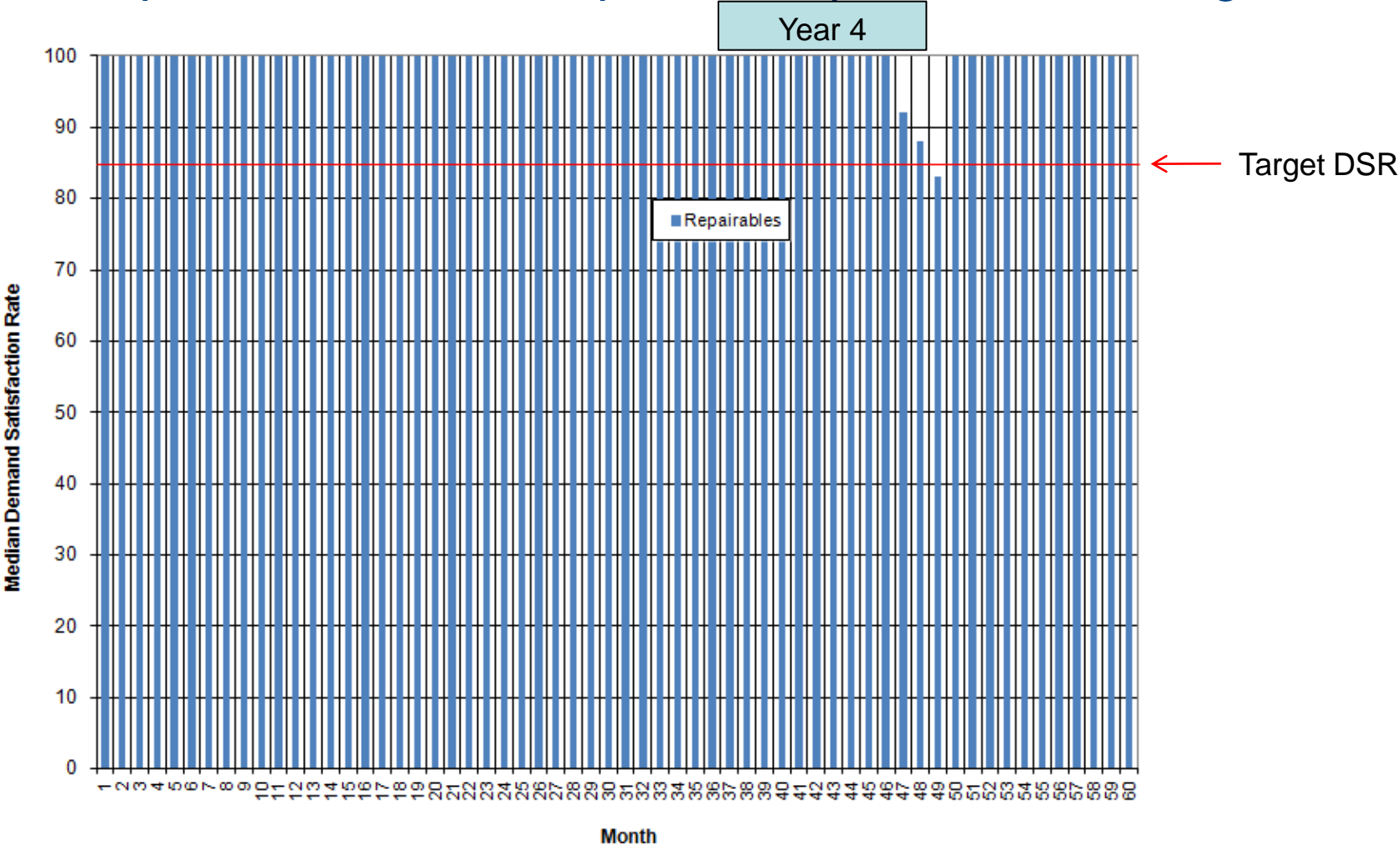
OVERVIEW OF THE **DSR / SOR** OUTPUTS

- Output1 was an earlier KPI - DSR during support Yr4.



Output2 – Median DSR by Month

- Output1 - KPI met; Output2 – Reputational damage.

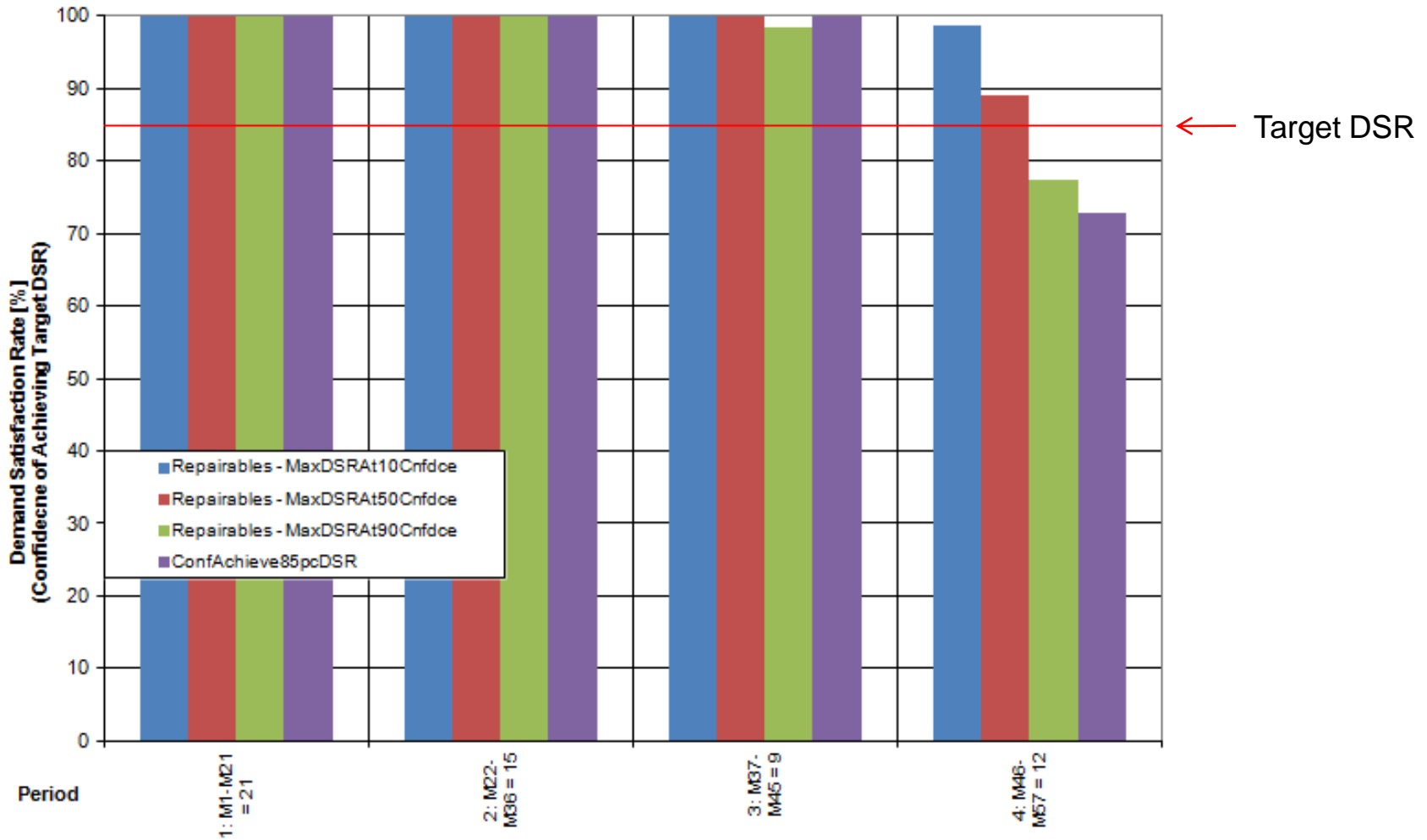


Output3 – Article Ranked by Stock Out Risk

- Output3 – Articles with high SOR (during month 49).

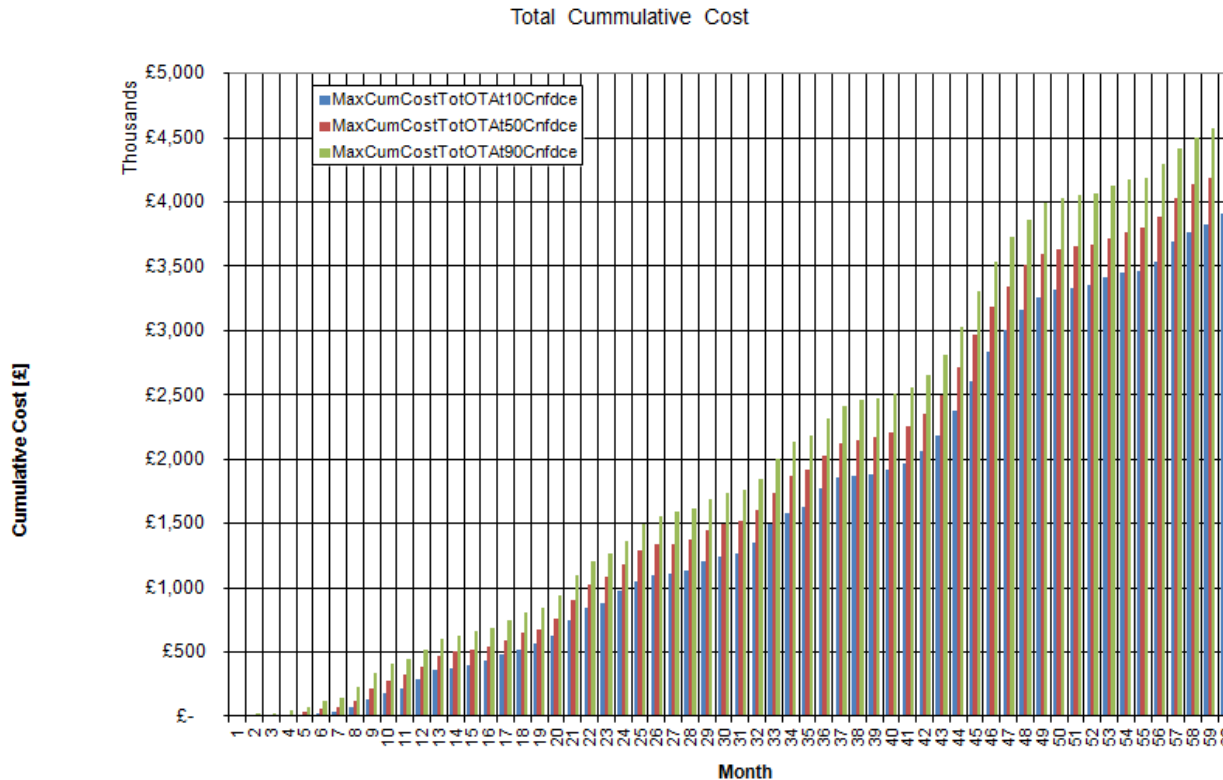
BAEPartRef	NSN	Description	MaxSORAt10Cnfdce	MaxSORAt50Cnfdce	MaxSORAt90Cnfdce
865 ...		A	0	0	100
916 ...		B	0	0	100
856 ...		C	0	0	100
880 ...		D	0	0	35
918 ...		E	0	0	0
923 ...		F	0	0	0
878 ...		G	0	0	0
893 ...		H	0	0	0
1001 ...		I	0	0	0
1002 ...		J	0	0	0

- Output11 is the current primary KPI.



OVERVIEW OF SOME **COST** OUTPUTS

- Output4 – Max cost of repair and reorder with user-input confidences:
 - ▶ Cost allocated to month in which demand placed.
 - ▶ Cumulative cost shown here.



Output6 – Cost Drivers by Article

- Output6 – Cost driving articles:
 - ▶ Ranked in descending order by cost.
 - ▶ Max cost with user-input confidence.

BAEPartRef	NSN	Description	MaxCostTotAt10Cnfdce	MaxCostTotAt50Cnfdce	MaxCostTotAt90Cnfdce
865 ...	A		£ 906,625	£ 1,173,250	£ 1,431,225
1001 ...	I		£ 823,174	£ 1,162,128	£ 1,492,738
878 ...	G		£ 512,007	£ 606,996	£ 696,902
880 ...	D		£ 490,248	£ 584,475	£ 693,597
893 ...	H		£ 390,250	£ 542,500	£ 752,500
856 ...	C		£ 446,369	£ 541,918	£ 656,006
916 ...	B		£ 335,250	£ 482,775	£ 657,120
1002 ...	J		£ 188,416	£ 304,629	£ 400,384
923 ...	F		£ 128,633	£ 194,160	£ 273,980
918 ...	E		£ 61,800	£ 113,300	£ 201,460

OVERVIEW OF SOME SUPPLY CHAIN OUTPUTS

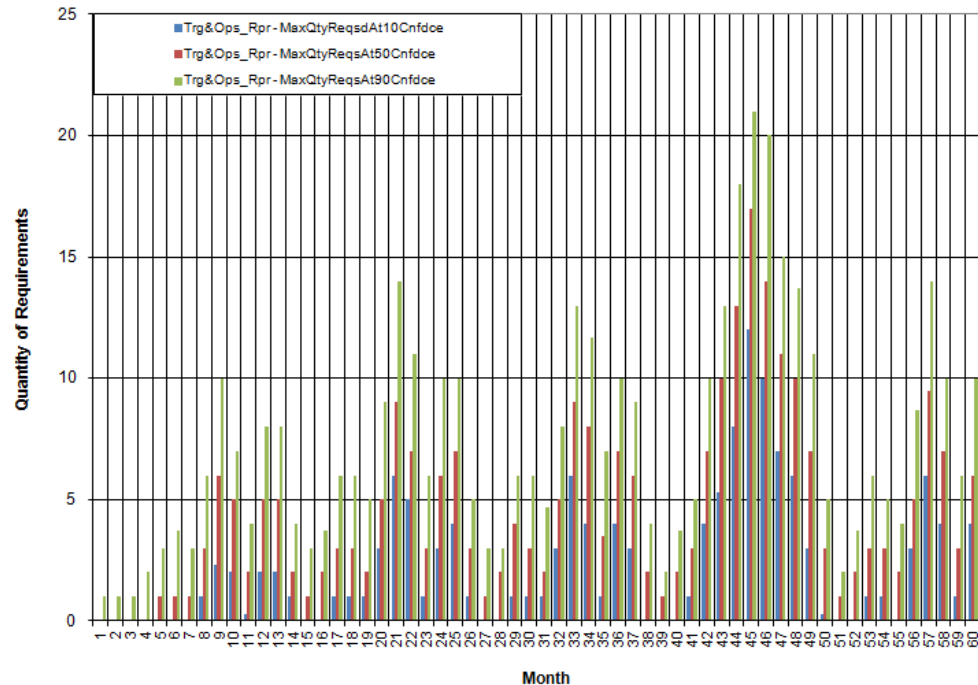
Output8 – Quantity of Back Orders

- Output8 is the maximum quantity of backorders:
 - ▶ Backorders outstanding for greater than a user-input duration.
 - ▶ User-input confidence limits.

CumMonth	MaxQBOAt10Cnfdce	MaxQBOAt50Cnfdce	MaxQBOAt90Cnfdce
< 46	0	0	0
46	0	0	1
47	0	0	2
48	0	0	3
49	0	1	5.7
50	0	2	6.7
51	0	2	7
52	0	1	5
53	0	0	4
54	0	0	2
55	0	0	1
56 - 60	0	0	0

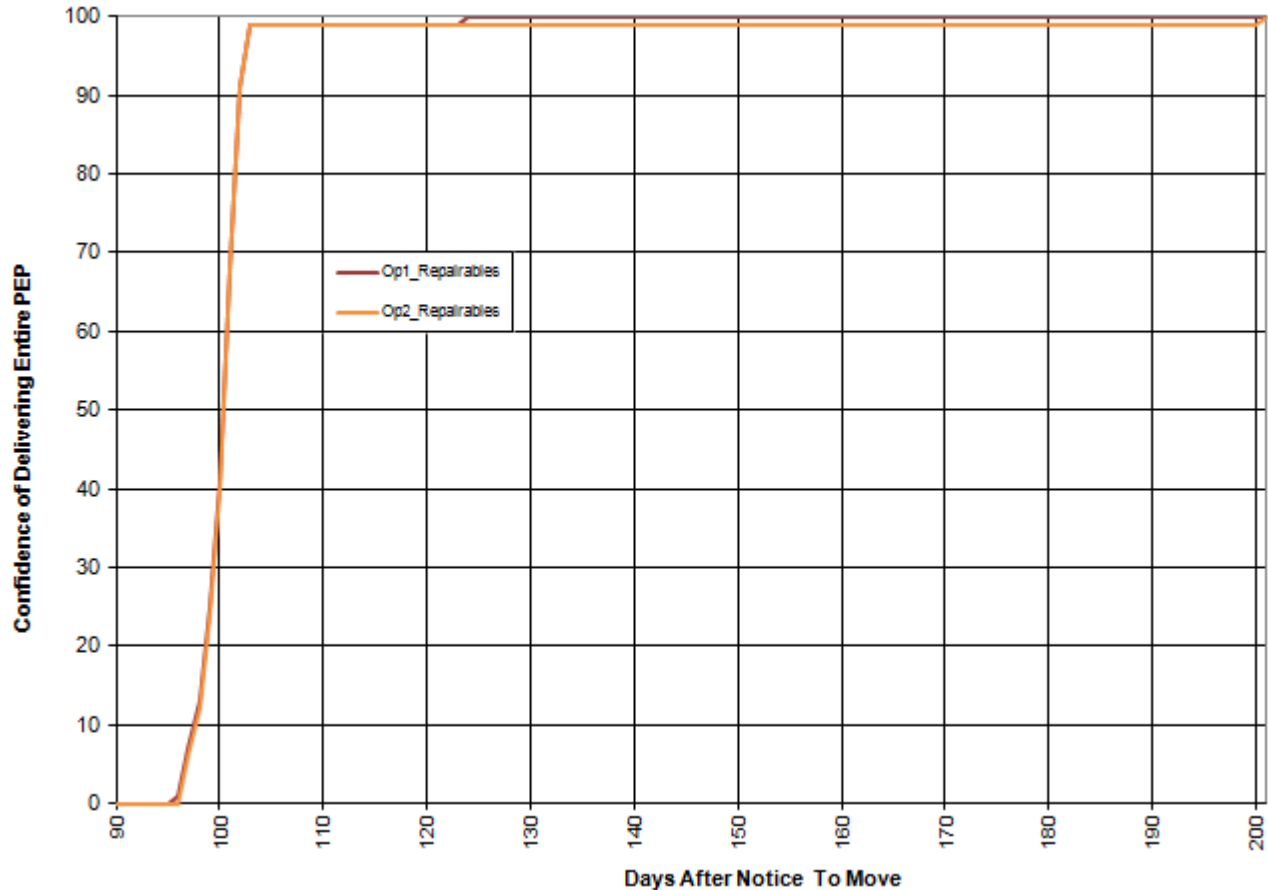
Output14 – Qty of Demands to Suppliers by Month

- Output14 is the maximum quantity of Requirements placed on suppliers each month with user-input confidence:
 - ▶ A Requirement is always for one 'BAE Part Ref'.
 - ▶ For Consumables, the quantity demanded per Requirement may be > 1.



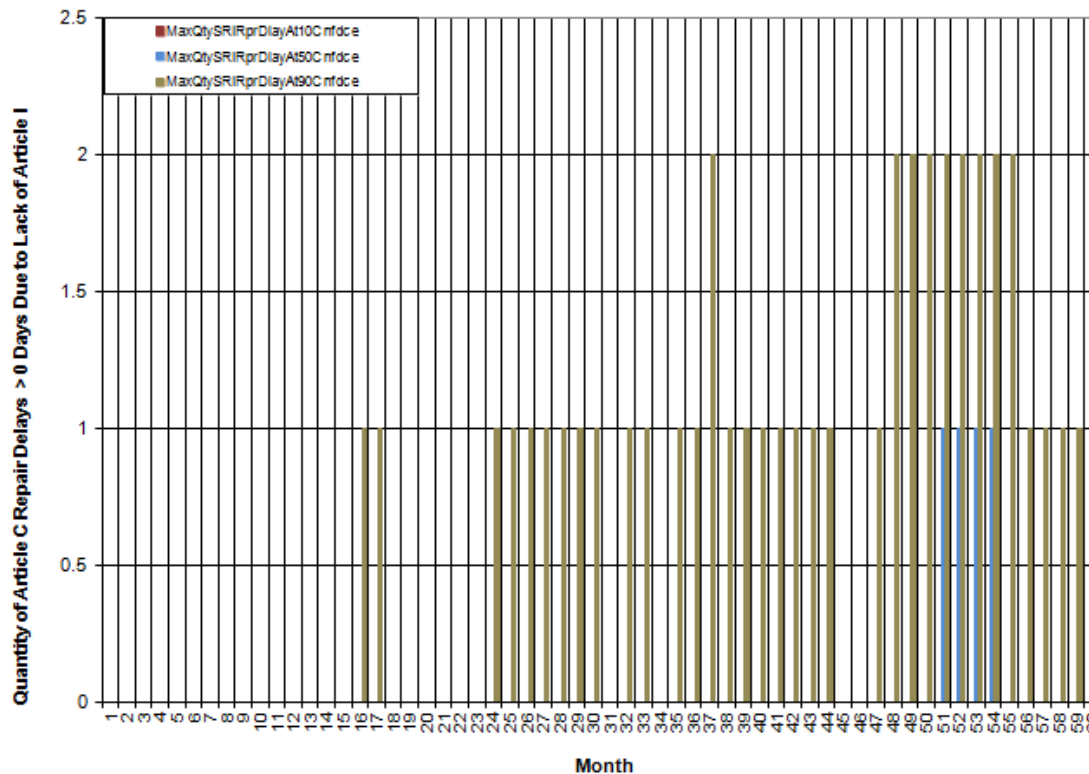
Output10 – Confidence of when Theatre Spares Issued

- Output10 is the confidence of when spares will be delivered to theatre to support Operations.



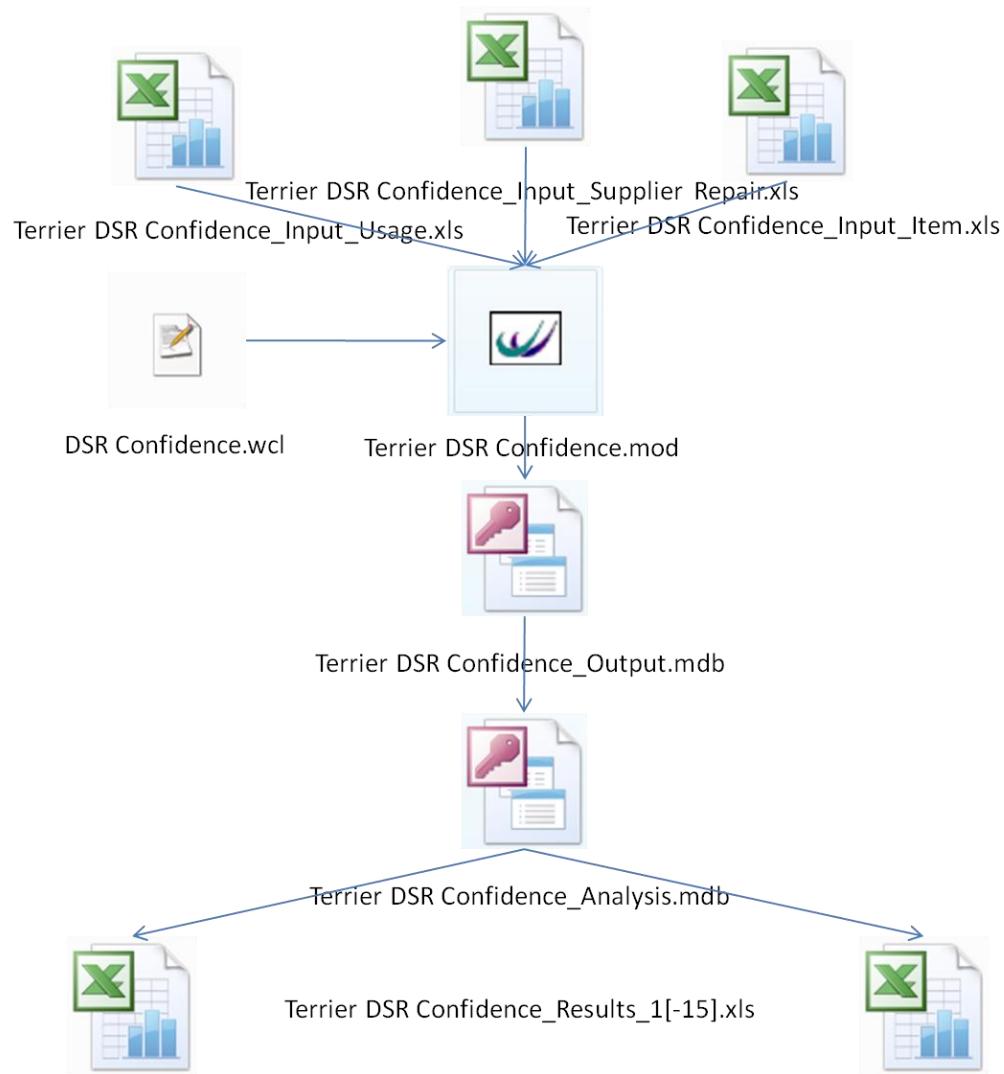
Output9 – Quantity of Supplier Repair Item Delays by Month

- Output9 is the maximum quantity of delays to Supplier Repairs due to lack of spares:
 - ▶ User-input confidence.
 - ▶ Only specific data-driven items analysed to this level of detail.

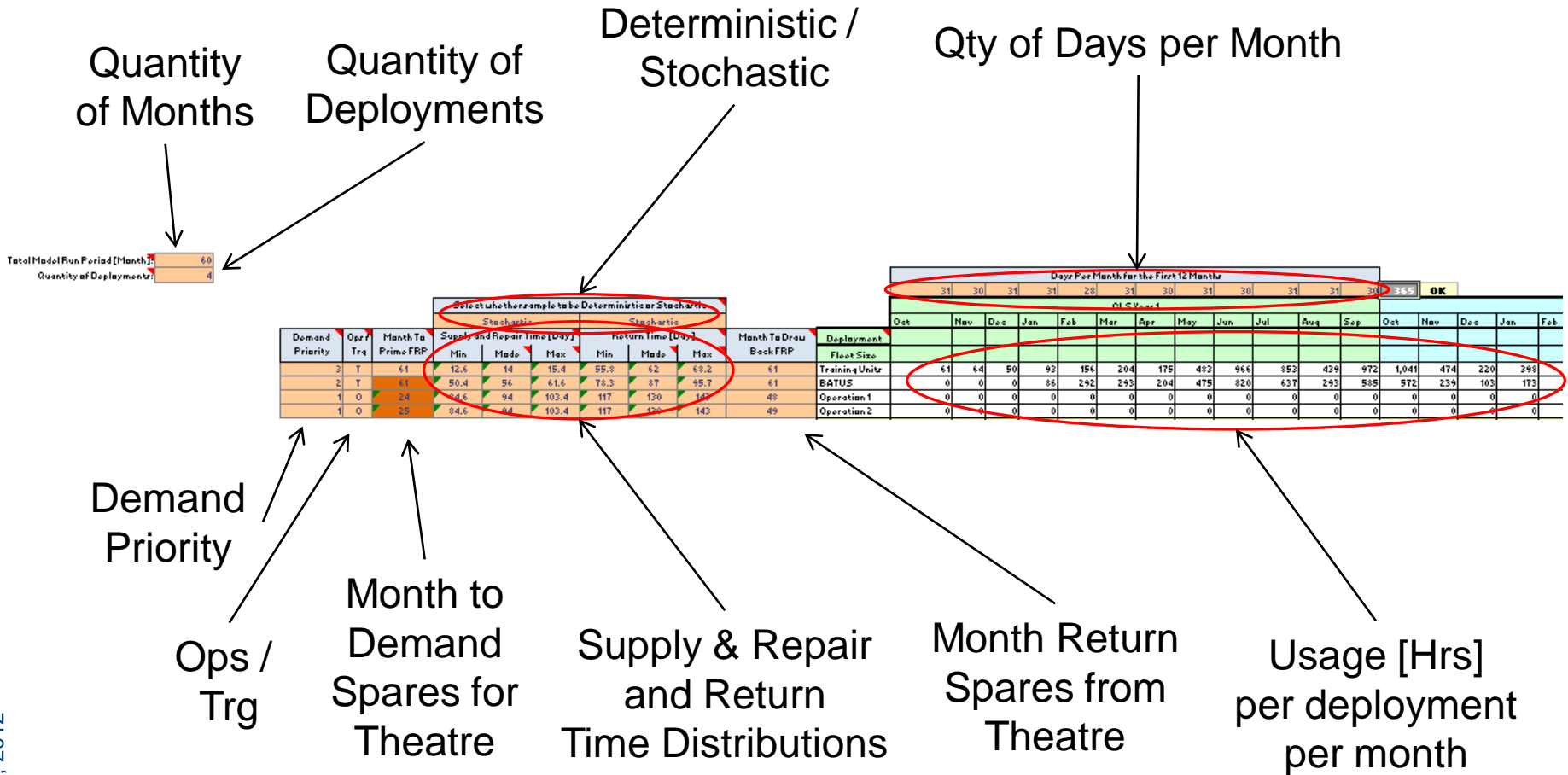


OVERVIEW OF HOW 'T DSR C' WORKS

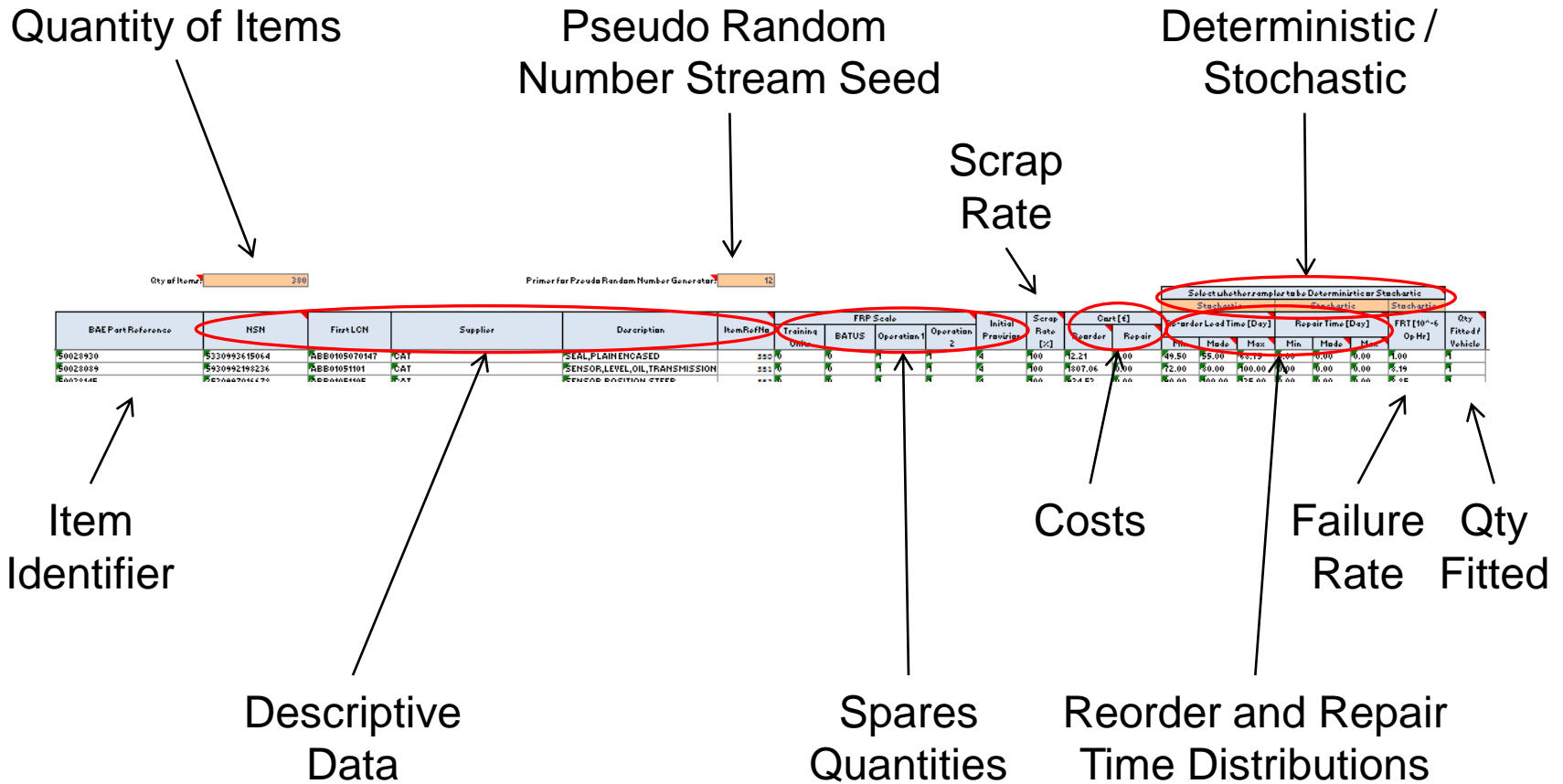
Data Flow Path



Usage Input Data



Item Input Data



Select Output

1 - Click the required Output button.

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3 - Click OK.

2 - Select required sub-set options.

Report Sub-set Options

Demand Type <input type="checkbox"/> Operational <input type="checkbox"/> Training <input type="checkbox"/> Splr Rpr	Item Type <input type="checkbox"/> Discard <input type="checkbox"/> Repair	Month From: <input type="text"/> To: <input type="text"/>	
Store <input checked="" type="checkbox"/> FRP Prdct <input type="text" value="1"/> <input type="checkbox"/> Central <input type="checkbox"/> Splr Rpr	Max DSR By Prd Min Qty Mth: <input type="text" value="3"/> Min Qty Dmd: <input type="text" value="40"/> Target DSR %: <input type="text" value="85"/>	Qty of SRI Rpr Dly Max Days Delay to Exclude: <input type="text"/>	QBO Max Days on BO to Exclude: <input type="text" value="30"/>
Max Monthly Cost Cost Accum Delay [Day]: <input type="text" value="30"/>	Long Dmd Stfn Max Age Limit [Day]: <input type="text" value="90"/>	Spt Activity <input type="checkbox"/> Prime <input type="checkbox"/> Rpr <input type="checkbox"/> Splr Rpr <input type="checkbox"/> Rdr <input type="checkbox"/> Draw Back	Percentiles Upper: <input type="text" value="90"/> Lower: <input type="text" value="10"/>

- MOD KPIs assessed.
- BAES GCS-V commercial / risk concerns assessed.
- Some key areas where value has been added by T DSR C:
 - ▶ Generally, T DSR C confirmed and quantified previous gut feelings; this increased confidence in proposed solutions.
 - ▶ T DSR C quantified the following types of output at different confidence levels.
 - DSR / SOR.
 - Cost.
 - Supply chain parameters.
 - ▶ Identified additional stock to provide improved efficiency of the Power Pack repair agent.
 - ▶ Showed the additional stock required to support higher usage and retain baseline KPI values.
 - ▶ Focussed effort for improvement by quantifying risks.

